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## Bridging of Digital Gap and E-Inclusion: Case for Chosen EU27 Countries and FY Republic of Macedonia

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#### Summary

Information Communication Technologies (ICT) and Internet have made the communication between businesses, institutions and individuals very fast, simple and without any kind of limits, everywhere, every time, and always. Its conveniences are understood in general from every country and every country gravitates to implement it depends of its economic prospects. In this paper the conception is to consider the approaches and situations for digital inclusion, and efforts for bridging the digital gap in chosen EU27 countries and the FY Republic of Macedonia (FYRM). EU has administered a lot of laws from ICT. FYRM has done similar efforts for higher and faster implementation of ICT. Both of these considered sites in the paper tend to include a parallel attention to interoperability between devices, applications, data repositories, services and networks as a key requisite for taking advantage of the benefits of digital technologies with main goal to restrict digital gap and digital e-inclusion

### Keywords

digital gap, digital inclusion, ICT, information society

### 1. Introduction

Every innovation appears sometimes, somewhere and from somebody. Its disperse and acceptance sometimes is very fast, but sometimes is slow because it depends on the innovation in question. In common sense, the theory recognizes that in more situations a small segment of the population (very often no more 3%) accepts some new product, idea, invention or behavior before anyone else or immediately after advent, and they are called first movers.. Considering from outside and after recognizing the benefits from some innovation, then the majority adopts the new products, ideas or other kinds of innovation (Markus, 1987; Rogers 1995; Valente, 1993). This paper tends to elaborate one segment of ICT, which is not a history of ICT: when or where have been advent, or how are advent, nor how was going or is going its acceptance and implementation were done. The paper tends to show current situation today as result of different level of implementation and usage called digital gap and efforts for e-inclusion in chosen EU27 countries: United Kingdom, Germany, Sweden, France, Denmark, Netherlands, Greece, and Bulgaria, Croatia as pre-accession status country – hoping to be member state at 2013, FYRM as candidate country and neighbour's countries with (Albania and Serbia). Why this choice has been made? The reasons are: the neighbours are included in consideration because it is naturally that the collaboration

between them to be highest and the basic factor is proximity; the part of developed countries of EU27 were chosen because with them, FYRM has closer communication and collaboration. Other reason is not to do compare with them, but only to show that in common consideration inside of these developed countries exist areas or cohort groups which still does not use ICT on satisfactory level.

## 2. Research Methodology

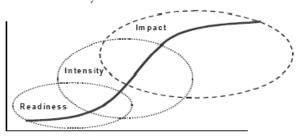
It was collected data from a wide variety of sources that provide a historical and comparative viewpoints, with main goal to compare and analysis them. Then, it was analyzed the data by descriptive statistical methods and presented some basic facts regarding the digital divide that exists of the chosen countries today. Also, the content tend to discuss and point out the valiant efforts that some are making for the bridging of the digital gap with "haves" from the "have-nots" and achieving digital or e-Inclusion.

## 3. Digital Divide as Inevitability

Acceptance of using of ICT in different countries is different and therefore we are talking for digital divide. But, in literature we are meeting many other terms like: digital gap, digital divide, information have and have not, digital disparity, digital unequal access to ICT or differentiated usage. In this paper

we are using term digital gap or digital divide which present divide between someone who has access and uses ICT and someone who has not access and does not use ICT or the usage is on very low level. From view point of OECD (2001, p.5), this term "digital divide refers to the gap between individuals, households, businesses and geographic areas at different socio-economic levels with regard both to their opportunities to access ICT and to their use of the Internet for a wide variety of activities". Hargittai (2003) offers a detailed understanding of the digital divide including five factors: quality of equipment, autonomy of use, presence of social support networks, experience and online skills. One way of explaining the digital divide is by applying diffusion theory. According to the Measuring the impacts of ICT using official statistics, (2008), ICT as innovations from its appearance until its bigger acceptance ask for time, or the development of ICT as many others categories and news always has S curve of development): appearance (readiness) - reflecting the level of networked infrastructure and access to ICT; development (intensity) - reflecting the level of use of ICT in the society, saturation-max implementation (impact) reflecting the result of efficient and effective ICT use.

Level of Activity



T im e
Figure 1 S curve for ICT

According to the diffusion theory, adoption of technological innovations is a function of one's innovativeness, or willingness to try new products, (Rogers, 1995). Therefore, the S curve shows that from implementation to saturation time is needed, and because it is not equal in different countries, the digital gap existence is inevitable and efforts appeared for its bridging treated as e-inclusion or digital inclusion. The nature of diffusion and adoption of a new communication technology such as the Internet can be viewed from the perspective of diffusion theory. Rogers (1995) classified the adopters of innovations into five categories based on how long a period of time they take to adopt an innovation: innovators, early adopters, the early

majority, the late majority and laggards. Factors such as risk willingness, wealth, cosmo-politeness, education and social pressure influence individual's adoption of an innovation.

The term unequal or divide is not connected only with ICT. It can be in use for many other situations: gap in the level of economic development, gap in level of education, gap in poverty, in level of employment, etc. There are situations where the divide in some volume is normal to be present-for example some number of unemployed are in this category after graduation (finalisation of education) because they do not want to work immediately after graduation. They delay the process of searching a job for some period of time and think what is preferable for them to work. However, it is only one small number of individuals and for shorter period of time.

Every country has understood inevitability, the advantages of ICT that depends on their own economic possibilities and every country fight to achieve higher level of using of ICT. As some researches and analysis were done for chosen and mentioned countries, we can conclude that the S curve is present in implementation and usage of ICT, and for FYRM where in 2011, the percentage of Internet users approximate 55%, and for computers 58.9%, which means that more than half of population is IT literate.

ICT in comparison with other kinds of innovation has enormous meaning because it is used in different areas of human life. Also there are influence on growth of effectiveness and efficiency in carrying out in any kind of activity, where the effects are direct and indirect (Hîncu, FrăNilă & TanNău, 2011).

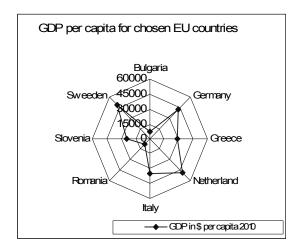
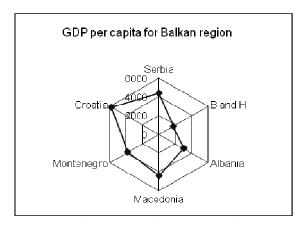


Figure 2 GDP per capita for chosen EU27 countries

From viewpoint of meaning of ICT, every country tends to have as much as possible higher level of implementation and usage. But this can be achieved depending from the level of economic development or GDP per capita, and how organized effort should be invested on the level of government, through all steps of education process, public institutions, business community, households and individuals. GDP per capita in highly developed countries of EU is above \$40000 per capita (Figure 2) and its Internet users are more that 60-70%, and in some of them more them 90% (Figure 4). That is one factor among others and ICT between them, which makes them to be highly developed.



**Figure 3** GDP per capita for Balkan region **Source:** Internet Usage Stats and Telecom Reports, 2012

By reason of different level at socio-economic development in every country, we have different level of domination of ICT in every country of EU27 or SEE countries (Balkan region with very lower GDP per capita (Figure 3), which have lower percentage of users of computers and Internet compared with chosen highly developed EU (27) countries (Figure 4) considered in this paper. That means, the digital gap is inevitable.

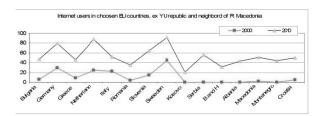


Figure 4 Internet users for chosen EU27 countries, Balkan region countries

Source: Internet Usage Stats and Telecom Reports, 2012

The digital gap is an unbridgeable gap, which cannot be decreased, but in the situation which is presented to challenge problems in communication inside the separate areas in one country, between regions, or continents. Some authors treat it as national-domestic (in framework of some country) and international (among countries) digitally divided. Its range can be abridged with organized trainings, courses and other forms of education on different levels between the population, unemployed, and employed in private and public sector, then a big meaning has decreasing of the prices of ICT products (cheaper access to Internet, faster Internet, cheaper computers, & software, and other installation equipment-but the economic poor countries without competition or liberation of the market of ICT have the highest expenses for ICT (Figure 5).

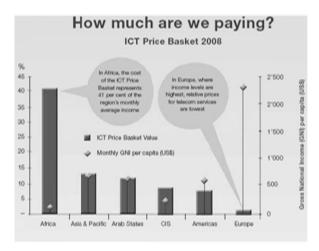


Figure 5 Expenses for ICT by continents and GNI per capita Source: Information and Communication Technology (ICT) Statistics, 2012

Why is it important to dedicate enough attention to digital gap, because it is obvious from the number of Internet users in developed and developing countries, which year by year decreases (the portion is 1:12 in 2000 and 1:3 at 2010, Table 1). Meanwhile, the growth for ICT from point of view of the Internet users still has space for growth even in developed countries, and we can talk for some saturation if this percentage of usage of ICT is more than 98%. It is still unrealized even at the highest developed countries in the world and for developed and undeveloped countries this percentage is not a half from that of developed countries (Table 1).

Table 1 Internet user per 100 inhabitants, 2000-2010\*

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
Developed	24.6	29.4	37.7	41.5	46.3	51	53.6	58.8	62	66.6	71.6
World	6.4	8	10.7	12.3	14.1	15.9	17.5	20.8	23.8	27.1	30.1
Developing	2	2.8	4.3	5.5	6.6	7.8	9.4	12.3	15.3	18.5	21.1

Source: Hîncu, Frăfilă & Tanfău, 2011

Today, a multitude published papers exist, conferences and other organized forms, which have dedicated attention in considering the digital gap. Contribution to this field presents harmonization statistical indicators, which expresses this term in dimension, which can be comparable or measured as time dimension. At the World Summit on the Information Society (WSIS) in Geneva in December 2003, world leaders and heads of state, highlighted the importance of benchmarking and measuring progress toward the information society. The key stakeholders involved in the statistical measurement of the Information Society including the International Telecommunication Union (ITU), the Organization for Economic Co-Operation and Development (OECD), Eurostat, the United Nations Conference on Trade and Development (UNCTAD), the UN ICT Task Force, four UN Regional Commissions (UNECA, UNECLAC, UNESCAP and UNESCWA), the UNESCO Institute for Statistics (UIS) and the World Bank (WB), all joined forces to create a global Partnership for measuring ICT for development. The Partnership was officially launched during the UNCTAD XI conference held in Brazil in June 2004. The main objectives of the Partnership are the following (Measuring ICT: The global status of ICT indicators-Partnership on Measuring ICT for Development, 2005, p. 1) have included: (i) To agree on a common set of core ICT indicators that are comparable at the international level; (ii) To assist in building the statistical capacity in developing countries, and (iii) To set up a global database for hosting data on core ICT indicators. They accepted 20 ICT indicators in households (Measuring ICT: The global status of ICT indicators-Partnership on Measuring ICT for Development, 2005, p. 9) and same number for ICT indicators in the Business sector (Measuring ICT: The global status of ICT indicators-Partnership on Measuring ICT for Development, 2005, p. 23).

The communication and collaboration is very important for businesses. In today world, the number of existing firms, the micro, small and medium size companies (SMEs) constitute the majority and

absorb an enormous part of active population. SMEs dominate the European Union's economy, make up 99% of all businesses, provide two-thirds of private sector jobs and create most new jobs. More than half of the EU's private sector workers are employed by SMEs. Thus, SMEs are the engine of the economy, and their success is critical for economic growth.

SMEs, also dominate the Macedonian economy (99% of all companies are SMEs). The deployment of ICT by enterprises of all sizes is growing, but one issue for the knowledge society is that small enterprises are lagging behind large firms. For instance, while 96% of large enterprises had a broadband connection in 2008, it has been 79% of small enterprises. There is also a wide variation in the take up of advanced applications that are associated with higher productivity: in 2008, only 14% of small enterprises received orders online compared with 33% of large firms (European Commission, 2009). SMEs are especially heterogeneous, with high-tech knowledge-based firms at one extreme and corner shop at the other. On average, innovation intensity is generally greater in larger firms, and of course, we should recognize that SMEs often thrive as suppliers to large companies. Not all small firms are innovative or possess the aspiration and potential for high growth. All above discussed and presented means that using of ICT is important equally for all economic subjects (all kinds of companies, institutions and population). However, if we want high implementation and using of ICT, we need to invest efforts to achieve it. Therefore, the EU in view point of ICT is result of organized access yet in early '90s in the last century, take over different systematic actions documented in many documents - we will adduce some of them: eEuropa-An Information Society-eEurope-an information society for all, e-Europe 2002 and IS for all, Action plan eEurope 2005: Information society for all, EU: Riga Ministerial Declaration, Ministers of the EU - where working document was promoted in 2007 with main focus in facets of inclusion: 1) access divide or "early digital divide" which considers the gap between with and without access; 2)

the usage divide or "primary digital divide" concentrate to those who have access, but are non-users;

commerce is (8.8%) as a percentage of population (Table. 2.). But, there are citizens in EU27 who still

**Table 2** Chosen ICT indicators for chosen EU27 countries (population), Albania, Croatia, FYR Macedonia, Kosovo, Montenegro and Serbia in 2010

	1	2	3/2005	3/2010	4	5	6	7	8	9	10	11	12	13
EU27	60.8	70.1	43.2	26.3	36.0	34.3	31.7	52.1	45.8	80.9	40.4	8.8	12.4	71.5
Sveeden	82.6	90.9	11.6	6.3	75.0	54.1	61.6	82.6	67.8	100	65.7	12.7	13.8	92.4
Germany	75.2	82.5	28.8	16.6	42.6	42.0	37.1	53.4	46.5	90.9	59.4	7.9	9.6	79.1
France	66.8	73.6	45.7/2006	17.8	52.6	21.3	36.8	67.0	46.8	83.3	55.7	15.5	19.4	68.9
Netherland	79.7	90.9	11.6	8.2	77.3	47.9	58.5	85.6	64.8	100	67.2	11.8	13.0	88.6
Denmark	80.1	86.1	14.4	9.3	70.5	63.3	72.0	80.3	82.0	91.7	67.5	28.4	32.0	85.9
UK	75.2	78.6	28.2	12.7	45.5	42.6	40.2	54.7	48.3	97.0	67.5	10.4	12.2	82.0
Slovenia	62.0	68.1	47.7	28.4	28.5	41.1	40.4	42.0	59.5	100	26.7	9.8	14	64.8
Greece	41.2	46.4	72.8	52.5	5.7	25.4	13,4	12.8	30.2	37.50	12.4	4.4	9.6	47.546.2
Bulgary	26.0	33.1	70.6/2006	42.1	2.5	20.0	15.3	5.7	35.4	66.7	5.1	3.1	3.8	50.047.5
Croatia	49.1	56.5	55.6/2007	51.2	20.3	38.1	16.1	37.3	29.6	50.0	14.1	3.1	5.5	50.0
Albania	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	43.5
Kosovo	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	20.6
FYR Mace- donia	42.1	61.2	38.2	n.a.	n.a.	65.1	22.2	n.a.	n.a.	38.5	4.1	n.a.	n.a.	51.0
Serbia	31.0	n.a.	53.0	n.a.	n.a.	63.7	13.2	63.2	n.a.	n.a.	9.3	n.a.	n.a.	55.9
Montenegro	33.9		18.8	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	44.1

Source: A Visualisation tool for selected indicators of the Digital Agenda Scoreboard, 2012

3) the divide stemming from quality of use or "secondary digital divide" focusing on differentials in participation rates for people who have access and are users. The European Commission adopted the Digital Agenda for Europe-DAE 2010, which is update with Lisbon conference 2015. European knowledge society with conference in Lisbon - Agenda-creating impact for eUnion 2015, for prosperity and competitive economy, sustainable environment and healthy society and many others.

# 4. Digital Gap among Chosen Member States of EU27

Digital gap exists among EU27 countries, which for different ICT indicators is very different. The biggest range or lagging behind, we have among last received member states Romania and Bulgaria, and Greece as older member state, that is not very different towards them from view-point of ICT. Therefore form aspect of households with fixed broadband Internet connection, the households with Internet access, online banking, reading newspapers online, use of government services online and others, for chosen country members, the percentage is about the average of EU27, and only Bulgaria, Romania and Greece and Croatia are under the average of EU27 (Table 2). Internet users can use e-government services which has highest level towards all ICT indicators (for EU27 is 80.9%), e-commerce inside separate countries are 40.4% which is EU level and cross-border earen't using the Internet. This percent on level EU27 is 26.3% and the last countries which adjoined EU, influence to this high percentage. Among the developed countries this percent is between 10 and 20% compared with 2005 when it was above 30% (Table 2).

Titles of column rows from 1-13 in Table 2:

- 1. Households with a fixed broadband connection
- 2. Households with access to the Internet at home
- 3. Population who have never used the Internet
- 4. Online banking (% of population)
- 5. Reading online news paper/magazines (% population)
- 6. Use of e-government services last 3 month (%population)
- 7. Online banking (% of Internet users)
- 8. Use of e-government services (% of Internet users last 3 months)
- 9. Enterprises with fixed broadband connection
- 10. Available e-government services citizens
- 11. Ordering goods/services online (%population)
- 12. Cross-border e-commerce (%population)
- 13. Cross-border e-commerce (% of Internet users)

At view point of business sectors and its business process indicators, for example: integrated Internet processes in large companies that have a high percent (at level of EU27 is 79.6%, at level of SMEs is 39,6%), e-commerce as selling/buying online is still on unsatisfied level (SMEs selling is 12.8%, SMEs purchasing is 26.4% at level of EU27). Using of e-government services is high

(75.7% at EU27 level). Only the indicator "Available e-government services for enterprises" at level EU27 is 89.4% or for separate countries as Sweden, Germany, Netherland, Denmark and UK and some other countries have a saturation of 100% (Table 3).

Titles of column rows from 1-10 for Table 3:

- Integration of Internal processes (large enterprises)
- 2. Integration of Internal processes (SMEs)
- 3. Enterprises selling online
- 4. Enterprises purchase online
- 5. SMEs- selling online
- 6. SMEs- purchases online
- 7. Use of e-government services (% enterprises)
- 8. Use of e-procurement services (% enterprises)
- 9. Enterprises with fixed broadband connection
- 10. Available e-government services.

the European Union (EU) signed the Riga Ministerial Declaration to declare their commitment to several concrete targets aimed at ICT for an Inclusive information society. These targets included: improving the Internet usage; digital literacy and skills; the availability and accessibility of ICT; and broadband coverage at least 90% by 2010 (eInclusion@EU, 2006). This initiative was called i2010 strategy. The mandate of the Riga declaration was to provide ICT for an inclusive information society to enable everyone to participate despite being societal or economical disadvantaged.

In an inclusive information society, ICT presents the potential to ensure non-discriminatory access, bridge broadband and accessibility gaps, improve the quality of life, enhance the social development programs, and generate new local-community services [WSIS, 2003].

Table 3 Chosen ICT indicators for chosen EU27 countries (for business sectors) at 2010

	1	2	3	4	5	6	7	8	9	10
EU27	79.6	39.6	13.4	13.4	12.8	26.4	75.7	12.5	84.1	89.4
Sveeden	81.2	44.4	24.3	25.1	23.5	52.6	89.5	18.5	88.4	100
Germany	71.9	31.3	22.2	22.2	21.4	39.8	66.7	12.7	88.4	100
France	81.2	39.7	12.3	12.3	11.8	18.6	78.4	15.8	93.0	87.5
Netherland	79.6	46.9	21.5	21.5	21.1	31.1	95.4	9.0	90.0	87.5
Denmark	81.4	53.2	25.1	25.1	24.5	47.5	77.2	10.6	84.0	100
UK	60.7	26.1	15.2	15.2	14.3	44.0	66.6	10.7	87.3	100
Slovenia	76.3	42.9	10.3	10.3	9.6	16.0	88.0	11.0	85.0	87.5
Greece	72.7	47.6	8.5	8.5	8.2	10.1/2008	77.2	11.5	80.3	62.5
Bulgaria	60.5	33.5	3.6	3.6	3.5	4.3	63.6	8.2	60.7	75.0
Croatia	73.6	443.1	22.4	22.4	22.2	23.4	62.9	15.7	76.3	97.5

Source: A Visualisation tool for selected indicators of the Digital Agenda Scoreboard, 2012.

## 5. The Needs of E-Inclusion

Digital gap present fact for inequality usage of ICT. Decreasing of digital gap present e-inclusion. Creating an e-included society is an economic opportunity and social necessity. E-inclusion enables employment opportunities, higher quality of life - to be in touch with family, to deal with public services, social participation and cohesion, to be part of culture, entertainment, leisure and political dialogue, improve the quality of life of the disadvantaged people, people in rural areas, and generate new local-community services [WSIS, 2003]. In an inclusive information society, ICT present the potential to ensure non-discriminatory access among all entity (social, economic or others) in one society.

A common vision of an Inclusive Information Society was initiated about 10 years ago, at the 2003 World Summit on the Information Society (WSIS) in Geneva (WSIS, 2003). At the summit, ICT was viewed as an essential foundation for an inclusive information society. As a follow-up on the above common vision, in 2006, ministers under

Digital inclusion or e-inclusion help for: employability – if we have a basic ICT experience, indispensable demand for growing number of jobs; economic reasons - without happen off-liners, and non ICT literate citizens of population to be econsumers; equally maintain of citizens in information society - if there are not ICT access or skills will grow default of day-to-day life (online banking, booking tickets; possibilities for efficient public services; efficient e-government, e-health, e-tax, e-education, etc., which ask for digitally literate public is prerequisite.

For achievement of e-inclusion, EU with Lisbon agenda tends toward all together inclusion of information society based on wide usage of ICT in public services, SMEs and households. The measure of development of information society belongs to e-inclusion and contains ICT services, public services, e-skills, broadband access and imrovement of security in communication networks.

There are authors and studies which think that e-inclusion is term which changes for term digital gap (EU: Riga Ministerial Declaration, 2006, p. 7). But, we do not think that e-inclusion need to be

changed for digital gap. With digital gap we think that is determined inequality in using of ICT among individuals, businesses, areas, regions, countries and continents, and with e-inclusion we do efforts for bridging the digital inequality. There are studies which use term e-readiness, for which we think that the term is suitable for presenting of efforts for achievement of e-inclusion. E-readiness is instrument for measuring different components of social, political, economic and technological development of the countries.

As presented in this analysis, 100% saturation is achieved only for indicator Available e-government services among countries (Table 3, column 10), and all the rest indicates at view point of its value that there is a space for improvement. EU27 has incorporated targets (Digital Agenda Scoreboard, 2011, pp. 11-17) for: the entire EU to be covered by broadband by 2013; 50% of the population to buy online by 2015; 20% of the population to buy online cross-border by 2015; 33% of SMEs to conduct online purchases/sales by 2015; to increase regular Internet usage from 60 to 75% by 2015 and from 41% to 60% between disadvantaged people; to have the proportion of population that has never used the Internet from 30% to 15% by 2015; 50% of citizens to use e-government by 2015 with more than half of them returning filledin forms; all key cross-border public services to be agreed by Member States in 2011, and to be available online by 2015; EU to be covered by broadband above 30 Mbps by 2020 and 50% of the EU to subscribe to broadband above 100 Mbps by 2020.

This means that e-inclusion has not achieved maximum saturation; even majority of them are highly developed countries. But, to achieve high e-inclusion, EU countries are continually making efforts. That is supported with words of high EU officer like Vice-President of the European Commission of EU27, Neelie Kroes, responsible for the Digital Agenda, has commented: "We – companies, governments and civil society – must make that investment for the future, and skill up to face new challenges. And we must include everyone; we must get "Every European Digital" so that we can all benefit from "smart", innovation-based economic growth". (Announcing the 2012 e-inclusion awards, 2012).

The common opinion is that ICT has economics, social and knowledge dimension. It has been recognized that 25% of the GDP growth and 40% of productivity growth in the EU is generated by a consistent use of ICT.

The economics dimension from '90s in 20th century was connected with save of expenses (for communication and collaboration), data interchange, ebusiness, automation of business processes, ecommerce, e-health, e-government ITC, (Gurbaxani & Whang, 1991; Brynjolfsson, Malone, Gurbaxani & Kambil, 1994; Brynjolfsson & Hitt, 1996; Brynjolfsson & Yang, 1996; Zhu & Kraemer, 2005a; Zhu & Kraemer, 2005b; Srinivasan & Kekre 1994; Lehr & Lichtenberg, 1998; Menon, 1999). We should add new business possibilities for e-skills, new business opportunities and jobs.

The social dimension of ICT impacts is also widely recognized through improvement of quality of life through the convenience of the online services which they can support, increased quality, variety, customer service, speed and responsiveness, twenty-four hour ATMs, education and public information and other wealth for population (Brynjolfsson & Yang, 1996; Banker & Kauffman, 1988).

The knowledge dimension is potential associated with ICTs. It has simplified unforeseen progress in science in the technology domain, the industry domain, the economy domain and the social domain, as is evidenced in frontier areas such as biotechnology, bioinformatics, space and astronomy, and the nuclear and nano-sciences.

## 6. The Case of FYR Macedonia

Retrospection of the needs of implementation, development and usage of ICT for faster economic development, FYRM has targeted Information society as strategic destination and in this direction builds many projects for higher IT literacy among citizens and implementation of ICT in business sector. It is being done on systematic organized way, preparing many documents, laws, action plans, projects (as the world on hand, site at hand, etc.), programs, support and participation on conferences as Initiative for e-South East Europe (eSEE Initiative) in Regional cooperation Council.

From aspect of population the government has open Internet centers in rural areas, Internet clubs in towns for using computers and internet, free of charge trainings, workshops and courses for IT literacy for social sensitive and poor category of citizens, etc. Also, the government has participated in financing for buying computers to equip every pupil in elementary and secondary education, training professors for introducing IT in teaching, free of charge using Internet at dormitories, participation for vouchers for students in final study for buying computers, as persons who are closest to be

included in labor market as educated IT labor force, participation in education with IT for unemployed persons for administrators and data-base designers for Microsoft, Linux and Oracle programmers. Also takes efforts for improvement of ICT infrastructure (equipped with broadband internet (from 15018 users at 2006 to 262371 at 2011-which is near 20 times increased), projects egovernment – for services for citizens and businesses, e-tax, e-customers, e-education, e-cadaster etc.

The efforts of government for e-commerce is important at the same time. Now the offer is unsatisfied with 80s e-stores. The citizens have about 1.5 million debit and credit cards (Report of NBRM (National Bank of Republic of Macedonia, 2011), all traditional banks have introduced e-banking, for them exist processing payment center in the state – Casys - that means the pre-conditions exist for ecommerce. For higher practice is missing only IT culture or willingness of citizens to support their own needs using e-stores online. One reason for small market of e-commerce in FYRM is deficient knowledge of possibilities which offer e-stores. Pre-conditions for existing of these e-stores last; we have the Law for e-commerce from 2007 and other regulations. Only the potential owners of estores - entrepreneurs have not enough technical pre-knowledge for e-commerce processes, from orders, connection with payment processor, systems to support fulfillment and shipping procedures. Therefore, the government of FYRM through Ministry of Information society and administration and Ministry of Economy in framework of action plan for development of ecommerce offered 100 firms as start-ups or existing firms to implement develop and host during 2012 and 2013. The owners of this e-stores should be educated to manage this type of virtual store including the newest technological and Internet trends. On that way this entrepreneurs should be ready to sale products or services in FYRM and in abroad. The chosen entrepreneurs on competition way will get ready store, start with web design site for e-store, module for calculation the price for shipping, processing the payment, and hosting for one year (as Amazon Elastic Cloud). At the second year, the owners of these e-stores need to be ready to continue to work and host the website by them-

All these above presented efforts tend to have 55% of households with Internet access at 2011, then 58.9% of population with age among 15 and 74 to use computers, broadband Internet connec-

tion to be 77% of households. But, still have a big number of citizens who aren't using the computer or Internet, 40.4% (Figure 8). It is similar situation with last assumptive member states of EU27 and for example Greece as older member state which has citizens (52.5%) in 2010, who have never used Internet (Table 3). Business community and the companies in it are equipped with 92.7% computers, 84.1% Internet, with website 42.5%, with Intranet 19.3%, with Extranet 13.2%, ERP software, EDI exchange, and web sales are under 10% (Figure 7).

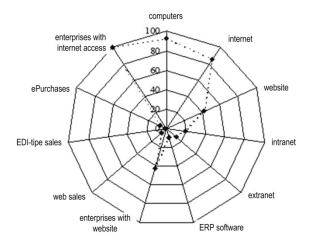


Figure 7 ICT in the enterprises in FYRM in 2010

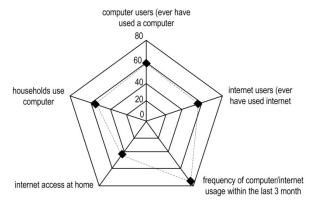


Figure 8 ICT for population and household in FYRM in 2010

### 7. Conclusion

ICT has economics, social and knowledge dimension as it recognized, written and presented in different papers from many authors. It has been recognized that 25% of the GDP growth and 40% of productivity growth in the EU is generated by a consistent use of ICT. This paper presents highlight and determinations for ICT positive effectiveness for economies and populations, parallel with determination for digital gap is conducted with e-inclusion. But, as ICT is developing con-

tinually and the countries with highest level of usage of ICT are in the position to implement newest innovations with higher performance in ICT. That means no one country can say that has achieved greatest saturation in ICT and the others (with very low level of ICT usage) need to tend toward faster going forward in usage of ICT. That is situation with above considering and analyzing countries in this paper.

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